

2014 TRADE CATALOGUE





WATERMAN of Paris.

Skilfully made in France, WATERMAN pens creatively echo the genius of our founder Lewis Edson Waterman, inventor of the first reliable fountain pen in 1883.

Styled to surprise your senses.

No two WATERMAN pen designs are alike. As unique as you, each has its own personality and traits, with the power to delight, astonish, enchant and impress.

Designed to accessorize your imagination.

Through a clever curve, a reassuring line, or a head-turning encounter of noble materials, the Waterman spirit of innovation gives wings to your most fanciful thoughts.

Crafted to inspire your creativity.

Sensitive craftsmanship does more than put an object of sheer beauty and quality in your hand. It can produce a sensual thrill of inspiration each time you see, touch and use it.

Because when writing is a pleasure, wonderful things happen.

WATERMAN has an unequalled history of making writing a very special personal experience. Have you experienced it yourself?

www.waterman.com





EDSON Legendary design

Edson is considered by many to be the pinnacle of pen design. Novelist Douglas Kennedy calls it "the writer's Ferrari". Immortalizing the name of our founder, Lewis Edson Waterman, the Edson has also gained iconic status through its enviable reliability. Even at altitude, the ink flow is perfectly regulated. Definitely for great thinkers and high flyers.





WRITING MODES

Fountain pen

18K solid gold (rhodium-plated for Diamond Black) Maker's mark on nib Standard nib grades available in F & M
Other nib grades (EF, B, Stub, OF, OB) are only available by order

Precious resin – twin-shell barrel

Gold-plated / Platinum-covered - matt finish

Gold-plated / Platinum-covered

PRODUCT STRENGTHS

- Futuristic and bold design: streamline and generous cigar-shape design
 Translucent precious resin body / Intense and deep blue or black colour
- Inset nib in 18K solid goldArticulated open clip
- A technical and technological perfection: an extremely complex pen made of 31 spare parts
- Innovative ink regulation system





EXCEPTIONStrikingly different

Exception is a phenomenon of technical ingenuity. Conceiving a prestigious pen of this shape to not only look good, work brilliantly, but also feel sublime in the hand, took immense skill. Today, when you write with an Exception, you can feel the inspiration flowing from its charismatic lines. A WATERMAN masterpiece that echoes the magic of inspiration.





WRITING MODES

Fountain pen, rollerball

The Rollerball version is also compatible with ballpoint and fibre-tip refills.

NI

18K solid gold (rhodium-plated for ST versions)
Maker's mark on nib
Standard nib grades available in F & M
Other nib grades (EF, B, Stub, OF, OB) are only available by order

BARREL

Lacquer / Lacquer and platinum-covering / Lacquer and gold-plating

CA

Black lacquer / Black lacquer and platinum-covering / Black lacquer and gold-plating

TRIMS

Gold-plated / Silver-plated

PRODUCT STRENGTHS

- Innovative square-based shape
- Distinctive, large, two-branched clip
- Innovative bayonet opening system for a perfect alignment of cap and barrel
- Perfect ergonomics, with the square shape of the pen smoothly transforming into a rounded section
- 18K solid gold nib
- Night & Day Gold and Night & Day Platinum:
- Complex process of lacquering, chiselling and plating: wide stripe chiselled on a rich black lacquer, then delicately plated on two opposite sides of the pen
- Black-lacquered section



| 7



EXCEPTION Slim

EXCEPTION Precious Metals



WRITING MODES

Fountain pen, rollerball, ballpoint The Rollerball version is also compatible with ballpoint and fibre-tip refills.

18K solid gold (rhodium-plated for ST) Maker's mark on nib Standard nib grades available in F & M Other nib grades (EF, B, Stub, OF, OB) are only available by order

BARREL

Deep lacquer

CAP

Deep lacquer

TRIMS

Gold-plated / Silver-plated

PRODUCT STRENGTHS

- Innovative square-based shape
- Distinctive, large, two-branched clip
- Perfect ergonomics, with the square shape of the pen smoothly transforming into a rounded section
- 18K solid gold nib
- Deep, sometimes iridescent lacquers for a richness of
- Twist mechanism for the ballpoint



WRITING MODES

Fountain pen, ballpoint

18K solid gold: dual-tone for Solid Gold and rhodium-plated for Sterling Silver Maker's mark on nib Standard nib grades available in F & M Other nib grades (EF, B, Stub, OF, OB) are only available by order

BARREL

18K Solid Gold / Sterling Silver

18K Solid Gold / Sterling Silver

18K Solid Gold / Sterling Silver*

PRODUCT STRENGTHS

- Innovative square-based shape
- Distinctive, large, two-branched clip
- Innovative bayonet opening system for a perfect alignment of cap and barrel
- Perfect ergonomics, with the square shape of the pen smoothly transforming into a rounded section

 Unique vertical chiselling: perfect repetition of parallel
- lines engraved on each side
- Individual numbering on each itemMaker's and guarantee marks
- 18K solid gold nib
- Solid gold or black lacquered (Sterling Silver) section
- Twist mechanism for the ballpoint
- Exception Solid Gold 18K is sold in a luxurious handmade case

*For greater robustness, Exception's articulated clip is made of gold-plated or Silver-plated metal and interior bayonet system is in golden or palladium finish. Regulations on precious metals may vary from one country to another.



WATERMAN ÉLÉGANCE Writing jewel

Elégance crosses over into personal jewellery, beautifully. With a graceful flourish, its fine design will intrigue your creative spirit. Here, the precision of the craftsman joins forces with the eye of the jeweller for a truly precious collection. The best of WATERMAN know-how comes together in a luxurious pen that delights the senses. Express yourself with ultimate style.





WRITING MODES

Fountain pen, rollerball The Rollerball version is also compatible with ballpoint and fibre-tip refills.

Dual-tone 18K solid gold Maker's mark on nib Standard nib grades available in F & M
Other nib grades (EF, B, Stub, OF, OB) are only available by order

BARREL

Deep lacquer

Deep lacquer

Silver-plated / Gold-plated

- PRODUCT STRENGTHSA modern classic design for a precious look
- Shiny lacquer
- Richly decorated / deeply engraved barrel ring: Silver- or gold-plated
- Silver- or gold-plated section
 Dual-tone 18K solid gold nib, finely engraved





CARÈNE Creative inspiration

Carène rides the crest of the innovation wave. Taking inspiration from luxury boat design, the result is our most distinguished example of pioneering vision. Crafted in noble materials, with an artist's attention to detail, its pure fluid curves conjure up the sleekest lines of a leisure cruiser, or the billowing sails of a luxury yacht. Set sail for the adventure of a lifetime.





WRITING MODES

Fountain pen, rollerball, ballpoint
The Rollerball version is also compatible with ballpoint and fibre-tip refills.

18K solid gold (rhodium-plated for ST versions) Maker's mark on nib Standard nib grades available in F & M
Other nib grades (EF, B, Stub, OF, OB) are only available by order

Lacquer (DeLuxe, Essential Black and Gold, Contemporary: Black and metal and White and metal versions) / Silver plating (Essential Silver version) / PVD finish (Contemporary versions)

Silver-plated (DeLuxe and Essential Silver versions) / Gold-plated (Essential Black and Gold version) / PVD finish (Contemporary versions)

Palladium finish (ST versions) / Golden finish (GT versions)

PRODUCT STRENGTHS

- Assertive design with marine inspired lines: Sleek, rounded, curved lines

- Assertive design with manne inspired lines: sleek, rounded, curved lines
 Inset nib in 18K solid gold nib
 Distinctive bevelled barrel button inlaid with a black lacquer bead
 Classic elegance of the Essential versions: undulating chiselling on precious metal (gold- or Silver-plating)
 Modernity of the Contemporary versions: geometric chiselling on PVD finish
- featuring "titanium" tints
- Articulated curved clip
- Twist mechanism for the ballpoint





CARÈNE



WRITING MODES

Fountain pen, rollerball, ballpoint The Rollerball version is also compatible with ballpoint and fibre-tip

18K solid gold (rhodium-plated for ST versions) Maker's mark on nib Standard nib grades available in F & M Other nib grades (EF, B, Stub, OF, OB) are only available by order

BARREL

Lacquer

CAP

Lacquer

Golden finish (GT versions) / Palladium finish (ST versions)





PRODUCT STRENGTHS

- Assertive design with marine inspired lines: sleek, rounded, curved
- Inset nib in 18K solid gold nib
 Distinctive bevelled barrel button inlaid with a black lacquer bead
 Satin or glossy lacquers
 Articulated curved clip

- Twist mechanism for the ballpoint



CHARLESTON Retro classic

Charleston is a nostalgic vision of the past, yet perfect for modern times. The Art Deco styling recalls cocktail chic of the Roaring Twenties and historic signings of silent movie stars. Yet in true WATERMAN fashion, its aerodynamic lines conceal the latest technology for a smooth reliable writing experience like no other. Join the dance across each fresh page.





WRITING MODES

Fountain pen, rollerball, ballpoint The Rollerball version is also compatible with ballpoint and fibre-tip refills.

18K solid gold (rhodium-plated for CT versions) Maker's mark on nib Standard nib grades available in F & M
Other nib grades (EF, B, Stub, OF, OB) are only available by order

BARREL

Precious resin

CAP

Precious resin

Golden finish (GT version) / Palladium finish (CT version)

PRODUCT STRENGTHS

- Retro charm
- Art deco inspiration Delicate flutings
- Wide golden or palladium finish central ring
 18K solid gold nib
 Dual-Stemmed clip

- Twist mechanism for the ballpoint
- Screw-on cap system for fountain pen and rollerball





PERSPECTIVE

Architectural finesse

Perspective changes the cityscape at one masterful stroke. Inspired by the purity of modern architecture, its parallel lines go on forever, as limitless as your ideas. Its crisp determination reflects your most focused creative moments. Powerful Waterman design creates a sense of presence whenever you use it. Get ready to reach for the sky.





WRITING MODES

Fountain pen, rollerball, ballpoint The Rollerball version is also compatible with ballpoint and fibre-tip refills.

Stainless steel nib
Standard nib grades available in F & M
Other nib grades (EF, B) are only available by order

BARREL

Lacquer

CAP

Lacquer

TRIMS

Golden finish (GT version) / Palladium finish (CT version)

PRODUCT STRENGTHS

- Svelte and sculptural design inspired by architectural formsBright plain or decorated lacquers
- Decorated ring
- Dual-stemmed articulated clip
- Curved and decorated nib
- Metal section
- Twist mechanism for the ballpoint





EXPERT Business chic

Expert brings smart Parisian styling to your business day. With its generous cigar-shaped silhouette and wealth of fine materials, it reveals that beneath your executive persona stirs a creative spirit. Let your vision and flair shine in your professional life with classic Waterman panache. Clients and colleagues will know you by your taste for sophistication.





WRITING MODES

Fountain pen, rollerball, ballpoint The Rollerball version is also compatible with ballpoint and fibre-tip refills.

Stainless Steel Standard nib grades available in F & M Other nib grades (EF, B) are only available by order

Precious: Chiselling / Palladium finish Deluxe: Gloss lacquer

Precious: Chiselling / Satin lacquer Deluxe: Chiselling / Palladium finish

TRIMS

Precious: Ruthenium finish / Palladium finish Deluxe: Palladium finish

PRODUCT STRENGTHS

- Unique assertive design with a contemporary look
- Masculine, generous cigar shape
- Elegant, modern central ring Sophisticated alliance of metal and lacquer
- Precious: creative and finely crafted finish metal and satin lacquer
- Deluxe: metal and glossy lacquer
- Metallic touch and feel with deeply engraved decor
- Twist mechanism for the ballpoint





EXPERT Essential



WRITING MODES

Fountain pen, rollerball, ballpoint The Rollerball version is also compatible with ballpoint and fibre-tip

Stainless Steel (fine gold-plated for GT versions)
Standard nib grades available in F & M
Other nib grades (EF, B) are only available by order

BARREL

Lacquer / Stainless Steel

Lacquer / Stainless Steel

TRIMS

Golden finish (GT versions)
Palladium finish (CT versions)





- PRODUCT STRENGTHSUnique assertive design with a contemporary look

- Unique assertive design with a contemporary look
 Masculine, generous cigar shape
 Elegant, modern central ring
 Powdered or deep lacquer for contemporary and trendy look
 Elegant and classy metallic finishes: Stainless steel with refined vertical linishing
 Twist mechanism for the ballpoint





HÉMISPHÈRE Slim perfection

Hémisphère makes each moment refreshingly elegant. In the spirit of WATERMAN innovation, it redefines timeless lines with a new focus on streamlined simplicity. Striking clean design and noble materials come together for a delightful writing experience to inspire your most creative thoughts. What better accessory for that lively imagination of yours?





WRITING MODES

Fountain pen, rollerball, ballpoint The Rollerball version is also compatible with ballpoint and fibre-tip refills.

Stainless steel nib Standard nib grades available in F & M Other nib grades (EF, B) are only available by order

Full metal: Chiselling / Shiny palladium finish Metal and lacquer: Shiny black or optical white lacquer Silky Black: Silk printing on smooth matt black lacquer

Full metal / Metal and lacquer: Chiselling and Shiny palladium finish Silky Black: Shiny palladium finish

TRIMS

Palladium finish

PRODUCT STRENGTHS

- · Elegant and slim shape
- Entry to the Waterman world
- Bevelled cap
- Finely crafted finishes:
- Smooth matt black lacquer enhanced by a subtle tone-on-tone « wave » silk-printed décor for Silky black CT version
 - Shiny and refined « iconic wave » décor chiselled for metal versions, as-
- sociated with shiny lacquer for Metal & Black and Metal & White versions
- Twist mechanism for the ballpoint





HÉMISPHÈRE Essential



WRITING MODES

Fountain pen, rollerball, ballpoint, mechanical pencil The Rollerball version is also compatible with ballpoint and fibre-tip refills.

Stainless steel (fine gold-plated for GT versions)
Standard nib grades available in F & M.
Other nib grades (EF, B) are only available by order

BARREL

Lacquer / Stainless Steel

CAP

Lacquer / Stainless Steel

Golden finish (GT versions) / Palladium finish (CT versions)





PRODUCT STRENGTHS

- Elegant and slim shape Entry to the Waterman world
- Bevelled cap
- Variety of the range including shiny and satin lacquer finishes as well as brushed stainless steel finishes
- Twist mechanism for the ballpoint and the mechanical pencil





FOR AN ENDLESS FLOW OF INSPIRATION.

To fuel your spirit of invention, Waterman inks and refills have the ultimate pedigree. From the earliest days when Lewis Edson Waterman invented the first reliable fountain pen in 1883, quality and innovation have mattered. In 1936, Waterman introduced the first ink cartridge. In 1947, Waterman surprised the world by launching the Pentabille, its first ballpoint pen with 5 interchangeable colors. Whether you write with a nib, ballpoint, fiber tip or rollerball, you can always count on WATERMAN quality. So keep an eye on your ink level, and never run out of fresh ideas.



Black

The choice of generations, Black collides dramatically with the page to underscore the impact of your words with enduring clarity.

International Cartridge
Standard Long Cartridge
Ink Bottle



Mysterious Blue

From the depths of your imagination, Mysterious Blue conjures up bottomless wells of ideas waiting to be brought to life.

International Cartridge

Standard Long Cartridge
Ink Bottle



Serenity Blue

Like the tranquil echo of a dream, Serenity Blue brings a peacefulness to the page, ready to awaken pleasant thoughts. International Cartridge Standard Long Cartridge Ink Bottle



Inspired Blue

When you look to the skies for a clue, Inspired Blue comes up with an answer as eloquent as poetry. International Cartridge
Standard Long Cartridge
Ink Bottle



Harmonious Green

Emerging from the emotional wilderness, Harmonious Green reveals your natural urge to create. International Cartridge Ink Bottle



Audacious Red

Boldly surging from the color spectrum, Audacious Red whispers power and passion with primal sensuality. *International Cartridge Ink Bottle*



Tender Purple

Gently coaxing forth each surprising thought, Tender Purple willingly conquers the contours of your creative mindscape. International Cartridge Ink Bottle



Radiant Pink

For thoughts from the heart, Radiant Pink projects your innermost sensitivity with unique poise and refinement. *International Cartridge*



Absolute Brown

Venturing into the unknown, Absolute Brown invites you on a journey into the most inquisitive side of your imagination. Ink Bottle

WRITE IN COLOURS

The ink you choose for your WATERMAN pen leaves a lasting impression. It gives your hand-writing its individuality and distinctive, unique touch. WATERMAN has always equipped its pens with the highest quality of ink, to ensure supreme performance and guarantee an exceptionally comfortable writing experience. Cultivate your own sense of style with the dazzling, vibrant spectrum of WATERMAN inks, and make your words stand out from the crowd.

FOUNTAIN PEN REFILLS

A Waterman fountain pen helps you rediscover the authentic sensation of writing to create your own unique expression, with a wide choice of 9 inspirational ink colours. From small and large cartridges to the ritual of filling from an iconic bottle, the pleasure of composition is enhanced by the noble elegance and evocative authenticity of liquid ink.



Standard metal screw converter





HANDWRITING STYLES*

Handwriting that resembles its writer, that conveys the nuances, that reveal the personality... Like no other, each nib offers light or heavy handwriting, a passionate or forceful representation of one's style or character. The Extra-Fine (EF), Fine (F), Medium (M) and Broad (B) nibs ensure a constant line, while the special Stub, Oblique Fine (OF) and Oblique Broad (OB) nibs are designed to allow for thick and thin strokes.



Extrafine (EF)

For light handwriting, a quick and precise line that "skims" over the paper.



Fine (F):

Particularly adaptable to small, precise and light handwriting..



Medium (M):

Slightly more ink-flow for a sliding and medium sized style of handwriting.



Broad (B):

Suitable for a more assertive, generous hand and for signatures.



Stub (Stub):

Another version of the broad nib, with a flat tip for a fine horizontal line (using the length of the nib) and a thick vertical line (using its breadth).



Oblique Fine (OF):

The tip of the nib is flat and bevelled to the left giving a style of handwriting with fine up and down strokes.



Oblique Broad (OB):

A flat bevelled tip giving a style of handwriting with broad up and down strokes.

BALLPOINT REFILLS

Your WATERMAN ballpoint pen is always there when you need it. For a flawless line, it never dries out and works beautifully on most surfaces. When creativity demands spontaneity.

Black – Available in fine (F), medium (M) Blue – Available in fine (F), medium (M)



Discover intense sensuality with a WATERMAN fibre refill. As an extra mode for your favorite pen, its suppleness allows a flamboyant flourish with extra fine tip for an ultra-precise finish.

Black - Available in extra fine (EF) grade.



With a WATERMAN rollerball, you're in touch with the purest traditions of liquid ink while enjoying effortless writing comfort. Attack the page with gusto, in 2 vivid ink colors.

Black, Blue – Available in fine (F) grade







Newell Europe Sàrl \cdot Chemin de Blandonnet 10 \cdot 1214 Vernier \cdot Switzerland